

Statement of Income
Sunny Day Hospice
Period: YTD December



	Hospice Homecare Actual	Inpatient Unit Actual	Palliative Care Actual	Other Programs Actual	Indirect/Corporate Actual	Total Actual	% of Net Revenue
Revenues:							
Medicare	4,748,031	4,777,804	799,608			10,325,443	98.8%
Medicaid	291,541	186,241	26,016			503,797	4.8%
Commercial Ins.	169,288	145,664	70,187			385,139	3.7%
Patient Pay	13,215	1,655	8,400			23,270	0.2%
Other	4,265	10,591	2,301			17,158	0.2%
Revenue Adjustments	(574,438)	(215,601)	(16,028)			(806,068)	-7.7%
<i>Total</i>	<u>4,651,901</u>	<u>4,906,353</u>	<u>890,484</u>			<u>10,448,739</u>	<u>100.0%</u>
Expenses:							
Payroll-Related							
Salaries	1,272,546	2,841,107	572,607	58,263	838,855	5,583,378	53.4%
Contract Labor	425,435	27,343	108,739	-	30,226	591,743	5.7%
Benefits	251,092	543,248	115,013	10,923	157,272	1,077,548	10.3%
<i>Total</i>	<u>1,949,073</u>	<u>3,411,698</u>	<u>796,359</u>	<u>69,187</u>	<u>1,026,352</u>	<u>7,252,669</u>	<u>69.4%</u>
Patient-Related Expenses							
Ambulance	21,233	47,384	3,484			72,101	0.7%
Bio Hazardous	207	207	-			414	0.0%
Crisis Care (net)	1,829	-	-			1,829	0.0%
DME	211,840	50,000	101,762			363,602	3.5%
ER & Outpatient	1,562	4,015	599			6,176	0.1%
Food, Dietary & Linen	-	75,000	-			75,000	0.7%
Labs & Imaging	18,511	6,467	-			24,978	0.2%
Medications	557,827	233,672	-			791,499	7.6%
Medical Supplies	107,944	100,000	-			207,944	2.0%
Mileage	185,076	32,592	67,666			285,334	2.7%
Mobile Phone & Pagers	19,949	11,253	2,477			33,680	0.3%
Oxygen (for Unit Only)	-	23,000	-			23,000	0.2%
Other Expenses	90	90	-			180	0.0%
Therapies	95,531	41,973	56			137,560	1.3%
Pass-Through (net)	942	-	-			942	0.0%
<i>Total</i>	<u>1,222,541</u>	<u>625,653</u>	<u>176,045</u>			<u>2,024,239</u>	<u>19.4%</u>
Total Direct Expense	<u>3,171,614</u>	<u>4,037,352</u>	<u>972,403</u>	<u>69,187</u>	<u>1,026,352</u>	<u>9,276,908</u>	<u>88.8%</u>
Facility-Related Expenses							
Depreciation-Building					101,735	101,735	1.0%
Maintenance					17,051	17,051	0.2%
Rent & Interest					114,524	114,524	1.1%
Utilities					7,666	7,666	0.1%
<i>Total</i>					<u>240,975</u>	<u>240,975</u>	<u>2.3%</u>
Administrative Expenses							
Accounting, Consulting & Legal					24,708	24,708	0.2%
Computers, Copier & Equipment					19,952	19,952	0.2%
Continuing Education					13,231	13,231	0.1%
Depreciation-Major Moveable					-	-	0.0%
Dues, License & Subscriptions					30,110	30,110	0.3%
Insurance					36,091	36,091	0.3%
Marketing					42,737	42,737	0.4%
Office Supplies					34,397	34,397	0.3%
Other					21,107	21,107	0.2%
Postage & Printing					57,755	57,755	0.6%
Telecommunications					33,506	33,506	0.3%
Training, Meetings & Mileage					20,376	20,376	0.2%
<i>Total</i>					<u>333,970</u>	<u>333,970</u>	<u>3.2%</u>
Other Program Costs							
Other Program Costs				(128,923)		(128,923)	-1.2%
Allocated Indirects to Other Program Costs				-		-	0.0%
<i>Total</i>				<u>(128,923)</u>		<u>(128,923)</u>	<u>-1.2%</u>
Total Expenses	<u>3,171,614</u>	<u>4,037,352</u>	<u>972,403</u>	<u>(59,736)</u>	<u>1,601,297</u>	<u>9,722,930</u>	<u>93.1%</u>
Operating Income (Loss)	<u>1,480,288</u>	<u>869,002</u>	<u>(81,919)</u>	<u>59,736</u>	<u>(1,601,297)</u>	<u>725,809</u>	<u>6.9%</u>
Non-Operating Income (Expenses):							
Development Costs					(54,249)	(54,249)	-0.5%
Interest & Investment					6,978	6,978	0.1%
Support & Fundraising					358,912	358,912	3.4%
<i>Total</i>					<u>311,641</u>	<u>311,641</u>	<u>3.0%</u>
Net Income (Loss)	<u>1,480,288</u>	<u>869,002</u>	<u>(81,919)</u>	<u>59,736</u>	<u>(1,289,656)</u>	<u>1,037,450</u>	<u>9.9%</u>