

Version: 21.0

Indicator	Chart:	Organizational Statistics						Organizational Statistics			
		Your Data	Median	MVI Model	Your Rank			Your Data	Median	MVI Model	Your Rank
Days in Accounts Receivable		50.0	104.7	105	91%		Org Net Income \$ (Thousands)	0	0		83%
Debt to Equity Ratio		0.20	0.13	0.16	25%		Facility Mix	50.0%	20.1%	25.4%	99%
Days Cash on Hand		72.0	60.0	220	81%		Facility Team Patient Days %	0.5%	35.0%		7%
Days in Accounts Payable		60.0	60.0	45	37%		Crisis Care % Served	2.0%	2.0%		55%
Revenue Per Payroll Dollar		1.50	0.77	0.91	78%		Volunteer %	3.0%	4.0%		12%
Incentive Comp for Marketing %		0.5%	7.0%	50.0%	8%		Development Return Ratio	3.50	6.36	5.21	6%
Direct Labor as % of All Labor		80%	66%	60%	89%		Development Signature Programs	4	4		52%
Mileage Rate		0.25	0.30	0.35	88%		EBITDA Ratio NPR %		0.7%		
Benefits % Total		23.0%	52.5%	52.5%	90%		IP Unit(s) Building Cost (Thousands)	550	550		52%
Benefits % - Health and Wellness		5.0%	5.0%	6.0%	67%		IP Unit(s) Cost Square Foot	0	0		63%
Benefits % - Payroll Taxes		15.0%	15.0%	18.0%	67%		IP Unit(s) Cost per Bed	2	8		90%
Benefits % - Retirement		2.0%	2.0%	1.0%	67%		% of Hospice Homecare Net Revenue:				
Benefits % - All Other		1.0%	1.0%	2.0%	83%		IP Unit Net Operational Income		0.0%		
Indirect % of Net Revenue		30.0%	86.6%	102.2%	100%		Pal Care Net Operational Income		0.0%		
Indirect Labor		18.0%	74.7%	88.1%	100%		Development Net		0.0%		
Operations		8.0%	28.8%	33.9%	88%		Other Programs		0.0%		
Facility-Related		4.0%	2.4%	3.0%	10%		Organization Net Income		0.0%		

Indicator	Chart:	Business Segments											
		Hospice				IP Unit				Service Line			
		Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank
Average Daily Census		20.0	80.0		13%	5.0	15.0		15%	5.0	15.0		15%
Average Length of Stay		61.0	32.0		90%	32.0	32.0		40%	45.0	32.0		69%
Median Length of Stay		32.0	32.0		49%	32.0	32.0		49%	32.0	32.0		49%
Net Patient Revenue/Patient-Day		119.20	204.09		6%	488.50	1025.49		12%	124.20	82.66		100%
Direct Labor/Patient-Day		45.00	29.03	22.50	25%	291.20	176.13	0.00	24%	41.50	88.67	0.00	100%
Patient-Related/Patient-Day		25.67	19.92	15.14	16%	68.40	34.40	0.00	24%	23.21	41.89	0.00	76%
Indirect Costs/Patient-Day		31.50	54.78	120.98	100%	74.38	129.39	0.00	100%	31.50	21.09	0.00	0%
Net Operational Income/Patient-Day		17.03	28.02	0.00	24%	54.52	94.84	0.00	23%	27.99	14.24	0.00	99%
Direct Labor % of Net Revenue		37.8%	15.0%	18.9%	25%	59.6%	89.4%	0.0%	98%	33.4%	22.4%	0.0%	23%
Patient-Related % of Net Revenue		21.5%	10.1%	12.7%	9%	14.0%	26.8%	0.0%	83%	18.7%	12.9%	0.0%	25%
Indirect % of Net Revenue (Segment)		26.4%	86.0%	101.5%	100%	15.2%	10.1%	0.0%	25%	25.4%	43.6%	0.0%	100%
Net Operational Income %		14.3%	7.3%	0.0%	99%	11.2%	6.0%	0.0%	98%	22.5%	36.0%	0.0%	25%

Indicator	Chart:	Computed Clinical Visits											
		Hospice				IP Unit				Service Line			
		Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank
Computed Caseload													
RN		10.5	13.0		4%	6.0	12.0		18%	8.0	4.0		82%
LPN		10.5	15.0		4%	6.0	15.0		4%	8.0	4.0		81%
HHA/CNA		8.0	10.0		4%	6.0	10.0		4%	4.0	4.0		47%
SW		35.0	41.0		33%	15.0	41.0		4%	4.0	4.0		47%
Spiritual Care		65.0	65.0		46%	65.0	45.0		63%	8.0	4.0		81%
Physician/NP		125.0	120.0		65%	120.0	120.0		47%	4.0	4.0		49%
On-Call		50.0	55.0		24%	66.0	66.0		62%	8.0	4.0		82%
Admissions		50.0	55.0		33%	40.0	55.0		4%	3.0	4.0		15%
Bereavement		100.0	89.0		61%	102.0	89.0		79%	3.0	4.0		22%
Volunteer		100.0	100.0		47%	88.0	96.0		14%	3.0	4.0		18%

Computed Weekly Visits	Computed Clinical Visits											
	Hospice				IP Unit				Service Line			
	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank
RN	60.0	60.0		32%	72.0	60.0		86%	72.0	60.0		82%
LPN	72.0	60.0		86%	60.0	66.0		29%	60.0	60.0		32%
HHA/CNA	60.0	60.0		32%	72.0	60.0		87%	72.0	60.0		82%
SW	72.0	72.0		0%	60.0	60.0		34%	72.0	60.0		81%
Spiritual Care	72.0	60.0		82%	72.0	66.0		82%	72.0	60.0		82%
Physician/NP	60.0	60.0		32%	60.0	60.0		32%	66.0	60.0		61%
On-Call	60.0	60.0		33%	60.0	60.0		33%	60.0	60.0		35%
Admissions	60.0	60.0		32%	60.0	60.0		32%	72.0	66.0		81%
Bereavement	72.0	60.0		86%	72.0	66.0		86%	72.0	60.0		83%
Volunteer	60.0	60.0		32%	60.0	60.0		32%	60.0	66.0		29%

Computed Visit Duration	Computed Clinical Visits											
	Hospice				IP Unit				Service Line			
	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank
RN	1:00	3:18	3:54	0%	1:08	1:07		53%	1:00	3:26	3:54	0%
LPN	1:00	0:24	0:30	75%	1:54	1:14		72%	1:00	0:24	0:30	100%
HHA/CNA	1:00	3:18	3:54	0%	1:09	1:11		42%	1:10	3:59	4:31	0%
SW	1:05	0:26	0:32	81%	0:55	1:01		36%	1:05	0:26	0:32	100%
Spiritual Care	0:45	2:29	2:56	0%	1:15	0:55		90%	0:45	2:35	2:56	0%
Physician/NP	0:40	0:16	0:20	85%	0:36	0:36		24%	0:40	0:16	0:20	100%
On-Call	0:45	2:29	2:56	0%	1:35	1:47		43%	0:45	2:35	2:56	0%
Admissions	1:30	0:35	0:45	84%	2:06	1:27		70%	1:30	0:35	0:45	100%
Bereavement	1:22	4:32	5:22	18%	0:58	0:49		64%	1:22	4:38	5:22	0%
Volunteer		1:25			2:07	1:38		65%				

Computed Weekly Visits per Patient	Computed Clinical Visits											
	Hospice				IP Unit				Service Line			
	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank
RN	1.8	5.8	6.8	15%	1.4	1.8		23%	1.8	6.0	6.8	0%
LPN	0.5	0.2	0.3	99%		0.3			0.5	0.2	0.3	100%
HHA/CNA	1.8	5.8	6.8	12%	1.2	2.2		13%	1.8	6.0	6.8	0%
SW	0.8	0.3	0.4	97%	0.5	0.5		40%	0.8	0.3	0.4	100%
Spiritual Care	0.3	0.8	1.0	6%	0.4	0.3		79%	0.3	0.9	1.0	0%
Physician/NP	0.2	0.1	0.1	99%	0.2	0.1		73%	0.2	0.1	0.1	100%
On-Call	0.2	0.7	0.8	22%	0.2	0.2		96%	0.2	0.7	0.8	0%
Admissions	0.1	0.0	0.1	75%	0.3	0.1		69%	0.1	0.0	0.1	100%
Bereavement	0.2	0.7	0.8	12%	0.3	0.3		55%	0.2	0.7	0.8	0%
Volunteer	0.1	0.0	0.1	75%	0.3	0.2		60%	0.1	0.0	0.1	100%

Computed Weekly Visit-Hours per Patient	Computed Clinical Visits											
	Hospice				IP Unit				Service Line			
	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank	Your Data	Median	MVI Model	Your Rank
RN	2:00	6:36	7:48	6%	1:38	2:00		16%	2:00	6:51	7:48	0%
LPN	0:54	0:21	0:27	99%	0:03	0:25		6%	0:54	0:21	0:27	100%
HHA/CNA	2:00	6:36	7:48	9%	1:25	2:33		16%	2:00	6:51	7:48	0%
SW	0:54	0:21	0:27	88%	0:27	0:38		24%	0:54	0:21	0:27	100%
Spiritual Care	0:18	0:59	1:10	16%	0:29	0:17		97%	0:18	1:01	1:10	0%
Physician/NP	0:12	0:04	0:06	99%	0:20	0:20		71%	0:12	0:04	0:06	100%
On-Call	0:12	0:39	0:47	6%	0:19	0:14		73%	0:12	0:41	0:47	0%
Admissions	0:11	0:04	0:06	75%	0:33	0:17		75%	0:11	0:04	0:06	100%
Bereavement	0:18	0:59	1:10	15%	0:30	0:14		72%	0:18	1:01	1:10	0%
Volunteer	0:12	0:04	0:06	75%	0:32	0:17		78%	0:12	0:04	0:06	100%

Quality Section					
HIS - Hospice Item Set	Your Data	Median	Your Rank	Count	Locations
1. NQF #1617 Patients Treated with an Opioid who are Given a Bowel Regimen	0%	0%	83%	86	128
2. NQF #1634 Pain Screening	0%	0%	36%	120	173
3. NQF #1637 Pain Assessment	0%	0%	83%	86	128
4. NQF #1638 Dyspnea Treatment	0%	0%	34%	85	116
5. NQF #1639 Dyspnea Screening	0%	0%	83%	129	181
6. NQF #1641 Treatment Preferences				0	0
7. Modified NQF #1647 Beliefs/Values Addressed (if desired by the patient)				0	0
CMS Non-NQF-endorsed measure 1. Hospice Visits when Death is Imminent 3 days				0	0
CMS Non-NQF-endorsed measure 2. Hospice Visits when Death is Imminent 7 days				0	0
8. NQF #3235 Comprehensive Assessment at Admission				0	0
Non-NQF-endorsed HVLDL				7	7

CAHPS Hospice Survey Measures	Your Data	Median	Your Rank	Count	Locations
Q6 - Team Communication: While your family member was in Hospice care, how often did the Hospice team keep you informed about when they would arrive to care for your family member?	0%	0%	34%	85	116
Q7 - Timely Care for Help Needed: While your family member was in Hospice care, when you or your family member asked for help from the Hospice team, how often did you get help as soon as you needed it?	0%	0%	87%	116	164
Q5 - Timely Care for On-Call: How often did you get the help you needed from the Hospice team during evenings, weekends, or holidays?	0%	0%	34%	85	116
Q38 - Emotional Support for Family: In the weeks after your family member died, how much emotional support did you get from the Hospice team?	0%	0%	32%	90	140
Q16 - Help for Symptoms of Pain: Did your family member get as much help with pain as he or she needed?	0%	0%	83%	86	128
Q22 - Help for Symptoms of Breathing: How often did your family member get the help he or she needed for trouble breathing?	0%	0%	33%	135	194
Q25 - Help for Symptoms of Constipation: How often did your family member get the help he or she needed for trouble with constipation?	0%	0%	83%	86	128
Q19 - Training on Pain Med Effects: Did the Hospice team give you the training you needed about what side effects to watch for from pain medicine?	0%	0%	36%	120	173
Q20 - Training on Increase Pain Med: Did the Hospice team give you the training you needed about if and when to give more pain medicine to your family member?	0%	0%	83%	86	128
Q23 - Training on Breathing: Did the Hospice team give you the training you needed about how to help your family member if he or she had trouble breathing?	0%	0%	32%	90	140
Q36 - Spiritual Beliefs: Support for religious or spiritual beliefs includes talking, praying, quiet time, or other ways of meeting your religious or spiritual needs. While your family member was in Hospice care, how much support for your religious and spiritual beliefs did you get from the Hospice team?	0%	0%	83%	86	128
Q10 - Information Continuity: While your family member was in Hospice care, how often did anyone from the Hospice team give you confusing or contradictory information about your family member's condition or care?	0%	0%	33%	135	194
Q39 - Global Measure to Rate Hospice: Using any number from 0 to 10, where 0 is the worst Hospice care possible and 10 is the best Hospice care possible, what number would you use to rate your family member's Hospice care?				0	0
Q40 - Recommend this Hospice: Would you recommend this Hospice to your friends and family?				0	0

#### Alerts/Validation

Below are amounts that have been Excluded from the current submission. However, if you feel these amounts are accurate please notify our office to review expanding the current ranges. Please note that there are three groupings. First the Financial Amounts that should be reviewed in detail. The Statistical and Model amounts may have a lot of Exclusions if your Hospice has not put a lot of attention on these areas. In situations where a large amount of Excluded data is present the entire submission is Excluded and our office will contact your Hospice directly. Your Hospice's Management Application user will have the most relevant information on the exclusions. Please feel free to contact our office for questions. (772) 569-9811

Exclusions: