

2007 - YTD June

Composition - IP Unit(s): Yes Palliative: Yes

Indicator	Chart	Hospice				Palliative Care				IP Unit			
		Your Data	Average	MVI Model	Your Rank %	Your Data	Average	MVI Model	Your Rank %	Your Data	Average	MVI Model	Your Rank %
Average Daily Census		166.8	116.2		90%	0.0	16.4		80%	5.4	17.7		70%
Facility Mix		50.0%	31.7%	50.0%	40%								
Development Return Ratio		0.00	6.42	3.50	50%								
Days in AR		28.8	51.1	50	90%								
Debt to Equity Ratio		1.30	0.42	0.20	60%								
Net Patient Revenue/Patient-Day		186.92	127.02	123.50	0%	0.00	81.38	63.00	0%	0.00	490.35	492.50	0%
Direct Labor/Patient-Day		96.84	54.22	45.50	50%	0.00	104.74	128.00	20%	835.05	305.75	306.95	80%
Patient-Related/Patient-Day		21.56	25.67	27.50	60%	0.00	11.94	4.00	30%	73.86	66.51	65.50	90%
Direct Labor % of Net Revenue		51.8%	41.9%	38.0%	80%	0.0%	240.5%	201.8%	50%	99.1%	68.1%	67.0%	90%
Patient-Related % of Net Revenue		11.5%	20.2%	22.0%	30%	0.0%	29.4%	6.6%	60%	8.8%	12.6%	13.0%	10%
Indirect % of Net Revenue		36.0%	34.3%	30.0%	30%								
Indirect Labor		25.3%	21.6%	18.0%	20%								
Operations		7.0%	8.7%	8.0%	10%								
Facility-Related		3.7%	4.0%	4.0%	40%								
Net Operational Income %		-1.0%	7.0%	10.0%	50%	0.0%	-203.7%	-135.3%	40%	-32.6%	-1.1%	10.0%	30%
Revenue Per Payroll Dollar		1.20	1.58	2.00	10%								
Direct Labor as % of All Labor		72.3%	72.1%	76.6%									
Benefits %		16.8%	24.1%	21.0%	20%								

	Hospice				Palliative Care				Hospice Visit Percent of MVI Standards			
	Your Data	Average	MVI Model	Your Rank %	Your Data	Average	MVI Model	Your Rank %	Your Data	Average	MVI Model	Your Rank %
Estimated Visits For Each Patient Per Week												
RN	2.2	1.7	2.0	40%	0.0	2.6	0.0	80%	110%	86%		
LPN	0.0	0.5	0.6	30%	0.0	0.3	0.0	70%	0%	79%		
CNA	1.8	1.9	2.0	20%	0.0	0.2	0.0	60%	92%	95%		
SW	0.3	0.6	0.7	10%	0.0	1.0	0.0	50%	40%	87%		
PC	0.1	0.3	0.3	90%	0.0	0.0	0.0	40%	34%	103%		
Estimated Visit-Hours For Each Patient Per Week												
RN	2.3	2.1	2.0	50%	0.0	3.6	0.0	90%	117%	107%		
LPN	0.0	0.8	0.6	40%	0.0	0.5	0.0	80%	0%	126%		
CNA	2.2	2.6	2.0	30%	0.0	0.4	0.0	70%	108%	129%		
SW	0.3	0.8	0.8	20%	0.0	1.1	0.0	60%	39%	101%		
PC	0.1	0.3	0.2	10%	0.0	0.0	0.0	50%	35%	128%		
Average Visit Duration												
RN	63.7	71.6	60.0	60%	0.0	59.6	60.0	10%	106%	119%		
LPN	0.0	86.5	60.0	50%	0.0	60.4	60.0	90%	0%	144%		
CNA	70.0	77.3	60.0	40%	0.0	50.1	70.0	80%	117%	129%		
SW	62.7	74.8	65.0	30%	0.0	55.4	65.0	70%	96%	115%		
PC	48.2	62.3	45.0	20%	0.0	43.1	45.0	60%	107%	138%		