

	Hospice Homecare	Palliative Care	Hospice IP Unit	Other Programs	Indirect/Corporate	Total	% of Net
	Actual	Actual	Actual	Actual	Actual	Actual	Revenue
<b>Revenues:</b>							
Medicare	4,814,756	840,454	4,834,266	-	-	10,489,476	98.8%
Medicaid	294,733	26,016	188,257	-	-	509,005	4.8%
Commercial Ins.	178,654	76,781	154,064	-	-	409,499	3.9%
Patient Pay	5,655	-	1,655	-	-	7,310	0.1%
Staff Physician	-	-	-	-	-	-	0.0%
Other	3,561	-	175	-	-	3,736	0.0%
Revenue Adjustments	(791,667)	(799)	(13,249)	-	-	(805,716)	-7.6%
<b>Total</b>	<b>4,505,691</b>	<b>942,452</b>	<b>5,165,167</b>	<b>-</b>	<b>-</b>	<b>10,613,310</b>	<b>100.0%</b>
<b>Expenses:</b>							
<i>Payroll-Related</i>							
Salaries	1,666,307	471,352	2,897,569	-	1,134,587	6,169,816	58.1%
Contract Labor	-	108,739	-	-	30,226	138,964	1.3%
Benefits	291,018	82,321	506,056	-	198,154	1,077,548	10.2%
<b>Total</b>	<b>1,957,325</b>	<b>662,412</b>	<b>3,403,624</b>	<b>-</b>	<b>1,362,967</b>	<b>7,386,328</b>	<b>69.6%</b>
<i>Patient-Related Expenses</i>							
Ambulance	21,233	3,484	47,384	-	-	72,101	0.7%
Bio Hazardous	207	-	207	-	-	414	0.0%
Continuous Care	1,829	-	-	-	-	1,829	0.0%
DME	211,840	101,762	50,000	-	-	363,602	3.4%
ER & Outpatient	4,539	599	4,015	-	-	9,153	0.1%
Food, Dietary & Linen	-	-	75,000	-	-	75,000	0.7%
Labs & Imaging	18,511	-	6,467	-	-	24,978	0.2%
Medications	557,827	-	233,672	-	-	791,499	7.5%
Medical Supplies	107,944	-	100,000	-	-	207,944	2.0%
Mileage	178,577	64,944	58,080	-	-	301,601	2.8%
Mobile Phone & Pagers	19,949	2,477	11,253	-	-	33,680	0.3%
Oxygen (for Unit Only)	-	-	23,000	-	-	23,000	0.2%
Other Expenses	90	-	90	-	-	180	0.0%
Therapies	95,531	56	41,973	-	-	137,560	1.3%
Pass-Throughs	(3,962)	-	-	-	-	(3,962)	0.0%
<b>Total</b>	<b>1,214,115</b>	<b>173,322</b>	<b>651,142</b>	<b>-</b>	<b>-</b>	<b>2,038,580</b>	<b>19.2%</b>
<b>Total Direct Expense</b>	<b>3,171,440</b>	<b>835,734</b>	<b>4,054,767</b>	<b>-</b>	<b>1,362,967</b>	<b>9,424,908</b>	<b>88.8%</b>
<i>Facility-Related Expenses</i>							
Depreciation-Building	-	-	-	-	101,735	101,735	1.0%
Maintenance	-	-	-	-	17,051	17,051	0.2%
Rent & Interest	-	-	-	-	114,524	114,524	1.1%
Utilities	-	-	-	-	7,666	7,666	0.1%
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>240,975</b>	<b>240,975</b>	<b>2.3%</b>
<i>Administrative Expenses</i>							
Accounting, Consulting & Legal	-	-	-	-	24,708	24,708	0.2%
Computers, Copier & Equipment	-	-	-	-	19,952	19,952	0.2%
Continuing Education	-	-	-	-	17,378	17,378	0.2%
Depreciation-Major Moveable	-	-	-	-	-	-	0.0%
Dues, License & Subscriptions	-	-	-	-	30,110	30,110	0.3%
Insurance	-	-	-	-	36,091	36,091	0.3%
Marketing	-	-	-	-	42,752	42,752	0.4%
Office Supplies	-	-	-	-	34,397	34,397	0.3%
Other	-	-	-	-	22,535	22,535	0.2%
Postage & Printing	-	-	-	-	57,755	57,755	0.5%
Telecommunications	-	-	-	-	33,506	33,506	0.3%
Training, Meetings & Mileage	-	-	-	-	32,156	32,156	0.3%
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>351,340</b>	<b>351,340</b>	<b>3.3%</b>
<i>Other Program Costs</i>							
Other Program Costs	-	-	-	(80,278)	-	(80,278)	-0.8%
Allocated Indirects fo Other Progran	-	-	-	-	-	-	0.0%
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(80,278)</b>	<b>-</b>	<b>(80,278)</b>	<b>-0.8%</b>
<b>Total Expenses</b>	<b>3,171,440</b>	<b>835,734</b>	<b>4,054,767</b>	<b>(80,278)</b>	<b>1,955,282</b>	<b>9,936,945</b>	<b>93.6%</b>
<b>Operating Income (Loss)</b>	<b>1,334,251</b>	<b>106,717</b>	<b>1,110,401</b>	<b>80,278</b>	<b>(1,955,282)</b>	<b>676,365</b>	<b>6.4%</b>
<b>Non-Operating Income (Expenses):</b>							
Development Costs	-	-	-	-	(138,731)	(138,731)	-1.3%
Interest & Investment	-	-	-	-	6,967	6,967	0.1%
Support & Fundraising	-	-	-	-	493,377	493,377	4.6%
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>361,612</b>	<b>361,612</b>	<b>3.4%</b>
<b>Net Income (Loss)</b>	<b>1,334,251</b>	<b>106,717</b>	<b>1,110,401</b>	<b>80,278</b>	<b>(1,593,670)</b>	<b>1,037,977</b>	<b>9.8%</b>